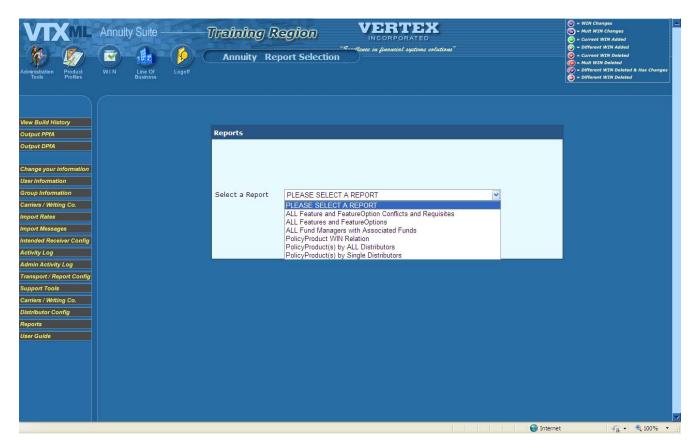
## **VTXml Enhancements January 2012**

We will be introducing a couple of new enhancements to VTXml.

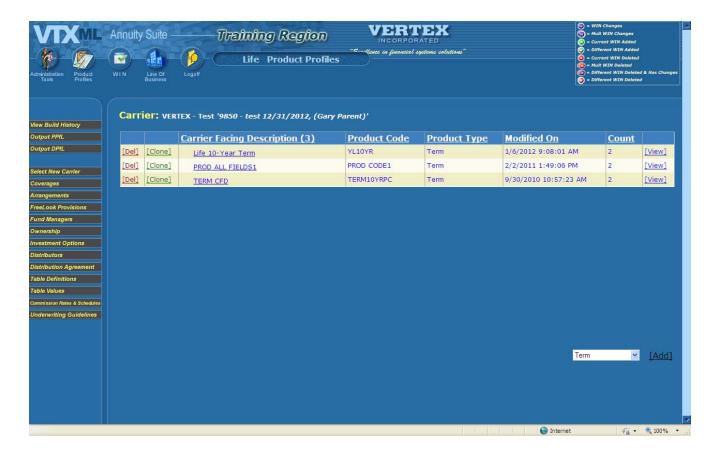
VTXml Reporting Services will be updated to include a couple of new reports: a report with a full List of Fund Managers with associated funds and also a report with All Distributors and their Product Associations. Here are the currently available Reports:



## **Underwriting Guidelines:**

The beginnings of Underwriting Guidelines (for Life only) which will allow Carriers to define Height/Weight Build Charts and also Age/Face Requirements Chart via XTbML.

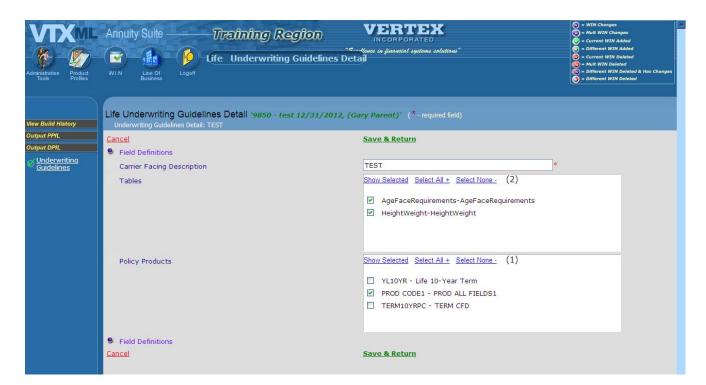
Annuity will not use this functionality at all. For Life only, a new left navigation button called Underwriting Guidelines will be added to the bottom of the Left Nav.



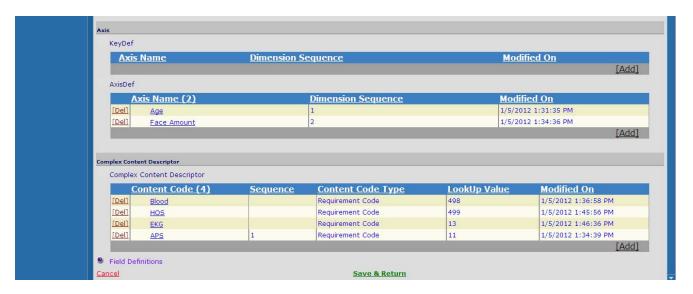
Within the Left Nav a popup will be added allowing guidelines to be defined.



Each Guideline can point to multiple Tables which can be used to define Age/Face Requirements and Height/Weight Build charts. Each Guideline can also point to multiple Products but a Product can only be associated to a single Guideline. VTXml will remove any products from the list if they are referenced by another Guideline.



To support the complex modeling needed to define the Guidelines, The Table Definition and Table Values screens have been updated. Complex Content Descriptor has been added to the Table Definition Screen. This new popup is used to allow a Table to have multiple Y values in XTbML. For example, in an Age Face Requirement chart, the ability to specify that by a certain Age and a certain Face Amount the following Underwriting requirements need to be satisfied (Attending Physicians Statement, Motor Vehicle Report, EKG, etc...). Content Complex Descriptor allows the definition of what the values could be.



The Table Values screen is where the requirements to the Key or Axis Definitions are associated. The requirements can be added or deleted as needed. The Values in the dropdown come directly from the Complex Content Descriptor.



Underwriting Guidelines are currently only available for ACORD Life versions 2.24 and up.