

# March 05, 2012 VTXml Release

#### 1) Add Version to Distributors.

We have added Version to the Distributor page. Carriers need the ability to associate a Distributor to multiple Versions in order to migrate from one platform version to another (e.g. ANW to AN3).

Prior to this release, a Distributor was only associated to a single Intended Receiver. Carriers could not specify a Version nor could they associate to multiple Intended Receivers. Typically Merrill Lynch and a handful of Pershing firms had to be duplicated to allow for an Ebix Version and an Aplifi Version.

We have combined the Intended Receiver and Version to solve for both of these issues.

VTXml took the value which was in the Intended Receiver dropdown and moved it to the checkbox list using the following logic:

- If Ebix then set to Ebix 2.16 except when the OrgCode is Edward\_Jones then set to Ebix 2.22.
- If Aplifi then set to Aplifi 2.20 except when the OrgCode is SMITHBARNEY then set to Aplifi 2.16.

### **Distributor page:**

Version is now included in the Intended Receiver column along with all of the variations associated to that specific Distributor.

| Administration                             | Product Suite                                       | Annuity Distributors                          | VERT<br>INCORPOR<br>"Excettence in financial s | ATED<br>paterna Ja | tutons"                             | ●     WIN Changes       ●     - Mult WIN Changes       ●     - Current WIN Added       ●     - Different WIN Added       ●     - Different WIN Modeled       ●     - Mult WIN Deleted       ●     - Mult WIN Deleted       ●     - Different WIN Deleted       ●     - Different WIN Deleted |
|--|---|---|--|--------------------|-------------------------------------|--|
| View Build History                         | Annuity Distributor                                 | S '10254 - test 12/31/2012' (* - required fie |  |                    |                                     |  |
| Output PPIA<br>Output DPIA<br>Distributors | Cancel<br>Field Definitions<br>List of Distributors | 5   | Save & Re                                      | <u>eturn</u>       |                                     | [bbA]  |
|  |   | Producer Name (11)                            | Ora Code                                       | DTCC               | Intended Receiver and Version       | Modified On  |
|  | [Del] [Clone]                                       | AGEPTest Producer                             | ORG_CODE                                       | 4232               | Aplifi 2.20   EBIX 2.16   EBIX 2.22 | 2/19/2009 4:37:11 PM [View]  |
|  | [Del] [Clone]                                       | BancorpSouth Insurance Services               | BXSINS_LANDMARK                                | 6048               | EBIX 2.16                           | 8/11/2010 11:12:52 AM [View]   |
|  | [Del] [Clone]                                       | DST Vision                                    | DST_VISION                                     | 6358               | Aplifi 2.20                         | 2/4/2010 9:52:28 AM [View]   |
|  | [Del] [Clone]                                       | Ebix Test Distributor                         | EBIX_TEST                                      |                    | EBIX 2.16                           | 4/20/2009 8:46:05 AM [View]  |
|  | [Del] [Clone]                                       | Fintegra                                      | PERSHING_7DJ                                   | 0443               | EBIX 2.16                           | 8/10/2010 8:09:06 AM [View]  |
|  | [Del] [Clone]                                       | Infinex                                       | PERSHING_6FK                                   | 0443               | EBIX 2.16                           | 8/10/2010 8:09:06 AM [View]  |
|  | [Del] [Clone]                                       | Mary New Distributor                          | NEW_DIST                                       | 1111               | EBIX 2.16                           | 4/17/2009 6:14:51 PM [View]  |
|  | [Del] [Clone]                                       | Primevest                                     | PRIMEVEST_NSCC                                 | 0701               | EBIX 2.16                           | 8/10/2010 8:09:06 AM [View]  |
|  | [Del] [Clone]                                       | Test Distributor                              | TEST_ORG_CODE                                  | TEST1              | EBIX 2.16                           | 1/28/2009 11:31:23 AM [View]   |
|  | [Del] [Clone]                                       | VERTEX Distributors Incorporated              | VERTEX   | 0123               | Aplifi 2.20   EBIX 2.16   EBIX 2.22 | 2/16/2012 9:15:05 AM [View]  |
|  | [Del] [Clone]                                       | Vertex Life and Annuity Finetre               | TEST_NSCC                                      | 0122               | EBIX 2.16                           | 8/10/2010 8:09:06 AM [View]  |
|  |   |   |  |                    |                                     | [Add]  |
|  | Field Definitions Cancel                            |   | <u>Save &amp; Re</u>                           | turn               |                                     |  |



#### **Distributor Detail page – Intended Receiver:**

The Intended Receiver Dropdown has been replaced with a new checkbox list allowing multiple Intended Receiver and Version combinations. This list is generated based on the Version(s) specified on the Carrier/Writing Company page and the VERTEX maintained list of Intended Receivers/Versions. If a Carrier only allows Version 2.20 then they will only see Aplifi 2.20 as Aplifi is the only Intended Receiver associated with 2.20.

| VTXML   | Product Suite   |   | WIN Changes     Mult WIN Changes     Current WIN Added  |
|---|---|---|---|
| Administration<br>Tools Product   | WIN Line Of Logoff  | zvettener in finnnetal systems solutions  | O - Different WIN Added     O - Current WIN Deleted     O - Current WIN Deleted     O - Noi WIN Deleted     O - Different WIN Deleted     O - Different WIN Deleted     O - Different WIN Deleted |
| View Build History<br>Output PPIA<br>Output DPIA<br>O <mark>Distributors</mark> | Annuity Producer Information '10113 - test 12/31/2012, (Gary<br>Producer Information: VERTEX Distributors Incorporated<br>Cancel<br>Field Definitions   | Parent)' (* - required field)<br>Save & Return  |   |
|   | Distributor Full Name         Tax Identification Number         Government ID Type Code         Distributor Short Name         Ibitributor Code         Distributor DTCC Code         Org Code         CRD Number         Intended Receiver / Product Version         Policy Products | VERTEX Distributors Incorporated * 23456789 (9 digits) Taxpayer Identification Number (2)  VERTEX Distributors Incorporated VERTEX 0123 VERTEX 0456 Show Selected Select All + Select None: (3) Aplifi 2.16 Aplifi 2.20 EBIX 2.16 Aplifi 2.20 EBIX 2.22 COTV 3.35 Show Selected Select All + Select None: (2) PC123423 - 1GEP All VTXml fields usedCFDtest1231111 9 98765432112 - A-Share cfd |   |
|   |   | S Internet  | 🖓 • 🔍 95% • .:  |



#### **DP** output page:

The DP output page has also been updated and will only show Distributors who meet the user specified Version and Intended Receiver selections. For example, Ebix 2.22 will only return Distributors who have Ebix 2.22 specified on their Distributor page.

If there are no Distributors associated with a specific Version and/or Intended Receiver then a grayed out checkbox stating "No Producers Found -0 Policy Product(s)" will be returned.

| Admainteration<br>Admainteration  | Product Suite          | VERTEX<br>INCORPORATED<br>"Escettence in fumucial systems solutions"<br>Annuity Output DPfA | • WIN Changes       • - WiN Changes       • - Current WIN Added       • - Current WIN Deleted       • - Different WIN Deleted |
|---|------------------------|---|---|
| View Build History  | Carrier: VERTEX - Test |   |   |
| Output PPfA<br>Output DPfA  |                        | Please select parameters: Select to include WINS  |   |
| Select New Carrier  |                        | Select Intended Receiver: EBIX AnnuityNet   |   |
| Features  |                        | Distributor(s):   |   |
| Payout Options  |                        | Select All + Select None  |   |
| FreeLook Provisions<br>Fund Managers  |                        | No Producers Found - 0 Policy Product(s)  |   |
| Ownership<br>Investment Options   |                        |   |   |
| Distributors  |                        |   |   |
| Distribution Agreement<br>Table Definitions   |                        |   |   |
| Table Values<br>Commission Rates & Schedules  |                        |   |   |
| north and a second s |                        |   |   |

#### **Carrier Impact:**

Carriers will need to review their Distributors to ensure they are on the correct Intended Receiver and Version. This is especially important for the Carrier Test Distributors as prior to this change there was a single Test Distributor for all Versions. Now you will need to add the applicable Version(s) for the test Distributor.

Also Carriers can now consolidate the Merrill Lynch and Pershing firms to a single instance for use on both AnnuityNet and Affirm. Carriers may have to add additional CarrierAppointments if you have different OrgCodes for each platform.

**Best Practices** – adding or removing a version to a distributor will need to be cleaned up right away. The work flow should be as follows:

- Open a new WIN
- Add/remove the additional Version(s) to the Distributor
- Associate to additional Products if needed
- Add Carrier Appointments if needed
- Cleanup the WIN

There is no reason to manage these changes in a WIN.



#### 2) Add ability to hide Products and Features.

VTXml has been enhanced to allow users to hide or show Products and Features. This functionality is being added to mainly support AMP as Carriers may have to add past Products and Features to VTXml which will rarely need to be updated. To lessen the clutter on the screen, a new dropdown has been added to the main Product Profiles screen and main Features page called Inactive Indicator. The options will be Yes or No and this will be a required field. We will default all Products and Features to No, meaning Production. (Note: Screenshots have not been updated to reflect the user group request to change the name from Archive to Inactive. The release will correctly include the name change.)

| VTXML                                   | Product Suite  | VERTEX   | ⊙ = WIN Changes<br>⊙ = Mult WIN Changes<br>⊃ = Current WIN Added   |
|---|--|--|--|
| iministration<br>Tools Product          | WIN Line Of<br>Business Logoff Annuity Product Profile   |  | Offerent WIN Added     Offerent WIN Deleted     Offerent WIN Deleted     Offerent WIN Deleted & Has Changes     Offerent WIN Deleted & Has Changes     O = Different WIN Deleted   |
| w Build History<br>tput PPIA            | Annuity Product Profile '10111 - test 12/31/2012, (Gary Pare<br>Policy Product: VERTEX Equity Indexed Annuity (VTXINDEX) | nt)' (*-required field)  |  |
| put DPfA<br>Product Profile<br>FreeLook | Cancel<br>9 Field Definitions  | Save & Return Next >>  |  |
| Authorizations                          | Product Profile  |  |  |
| <u>Breakpoint</u>                       | Product Legal Name   | VERTEX Equity Indexed Annuity                                      | *  |
| Pavout Options                          | Product Short/Common Name  | VERTEX Equity Indexed  | •  |
| <u>Ownerships</u><br>Investments        | Product Description  | VERTEX Equity Indexed Annuity 1                                    | *  |
| lurisdictions                           | Carrier Facing Description   | VERTEX Equity Indexed Annuity                                      | *<br>*   |
| Commission Info                         | Archive Indicator  | No 💌 *   |  |
| Associations                            | Attachment   |  |  |
|   | Carrier Facing Description (1)   | No Modified On   |  |
|   | [Del] [Clone] afidfi   | 11/16/2011 8:4   | 5:25 AM  |
|   |  |  | [bbA]  |
|   | Marketing Name   |  |  |
|   | Product CUSIP  | 8765432212*  |  |
|   |  |  |  |
|   | Product Suite  | VERTEX<br>INCORPORATED<br>"Esectence in fumated systems solutions" | Image: Second state         Image: Second st |
| K-10-                                   | Annuity Features   |  |  |

| Administration<br>Tools Product<br>Profiles | WIN Line Of Logeff Annuity   | Features                                       |  |  |  |  |
|---|--|--|--|--|--|--|
| View Build History                          | Annuity Features '10111 - test 12/31/2012, (G<br>Features: IP - Initial Premium Fixed Only | ary Parent)' (* - required field)              |  |  |  |  |
| Output PPIA                                 | Cancel   | Save & Return                                  |  |  |  |  |
| Seature Products                            | Field Definitions  |  |  |  |  |  |
|   | Feature Selections   |  |  |  |  |  |
|   | Feature Name   | Initial Premium                                |  |  |  |  |
|   | Feature Description  | Initial Premium Fixed Only                     |  |  |  |  |
|   | Carrier Facing Description   | Initial Premium Fixed Only                     |  |  |  |  |
|   | Archive Indicator  | No 💌 *   |  |  |  |  |
|   | Policy Products  | Yes elect All + Select None - (3)              |  |  |  |  |
|   |  | VU<br>VTXINDEX - VERTEX Equity Indexed Annuity |  |  |  |  |
|   |  | VTXVA2.20 - VERTEX Fixed Deferred Annuity      |  |  |  |  |
|   |  | VTXSPIA - VERTEX Fixed Immediate Annuity       |  |  |  |  |
|   |  | VTXVA1 - VERTEX Variable Deferred Annuity      |  |  |  |  |
|   |  | TYVANY VEDTEV Veriable Deferred Apprits NV     |  |  |  |  |



The Product page now has two additional checkboxes called Production (default) and Inactive. Production will show all Products which have the Inactive Indicator set to No. Inactive will show all Products which have the Inactive Indicator set to Yes. If both checkboxes are checked, ALL Products will be displayed. If neither checkbox is checked then no Products will be displayed.

Note that if a Product has had the Inactive Indicator set to yes, the Carrier Facing Description for the Product will be appended with [\*\*Inactive\*\*] to make it easily identifiable. This will not affect output and will only be included as a Comment in the output. Users are allowed to change the Carrier Facing Description and remove the [\*\*Inactive\*\*] if they choose to. A new column is also included on the Product page to allow users to sort the product list by Inactive status.

| Administration<br>Tools   | Produc | Line Of<br>Business | Lagoff Annuity Product Profile                        | INCORPO<br>Sections in funneial | RATED<br>systems solutions" |          | Image: Constraint of the second se | yes<br>:hanges<br>:hanges<br>VIN Added<br>VIN Added<br>NO Deleted<br>VIN Deleted & Has Ch<br>VIN Deleted | hanges     |
|---|--------|---------------------|---|---------------------------------|-----------------------------|----------|---|--|------------|
| View Build History  | Carı   | ier: vi             | RTEX Incorporated Life '10282 - KNW WIN 12,           | /31/2012' 🛛 🖡                   | Production                  | Archive  | d   |  |            |
| Output PPfA<br>Output DPfA  |        |                     | Carrier Facing Description (5)                        | Product<br>Code                 | Product<br>Type             | Archived | Modified On   | <u>Count</u>   |            |
| Select New Carrier  | [Del]  | [Clone]             | VERTEX Equity Indexed Annuity                         | VTXINDEX                        | Indexed                     | No       | 2/22/2012 10:50:35<br>AM  | 2 <u>[Vie</u>  | <u>ew1</u> |
| Features  | [Del]  | [Clone]             | VERTEX Fixed Deferred Annuity                         | VTXVA2.20                       | Variable                    | No       | 2/22/2012 10:50:35<br>AM  | 2 <u>[Vie</u>  | <u>ewl</u> |
| Feature Transactions Payout Options                               | [Del]  | [Clone]             | VERTEX Fixed Immediate Annuity                        | VTXSPIA                         | Fixed                       | No       | 2/22/2012 10:50:35<br>AM  | 5 <u>[Vie</u>  | <u>ewl</u> |
| FreeLook Provisions   | [Del]  | [Clone]             | VERTEX Variable Deferred Annuity                      | VTXVA1                          | Variable                    | No       | 2/27/2012 11:38:48  | 6 <u>[Vie</u>  | <u>ew1</u> |
| Fund Managers<br>Ownership  | [Del]  | [Clone]             | VERTEX Variable Deferred Annuity NY<br>[**Archived**] | VTXVANY                         | Variable                    | Yes      | 2/27/2012 1:34:55 PM  | 2 <u>[Vie</u>  | ew]        |
| nvestment Options<br>Distributors<br>Distribution Agreement       |        |                     |   |                                 |                             |          |   |  |            |
| Fable Definitions<br>Fable Values<br>Commission Rates & Schedules |        |                     |   |                                 |                             |          |   |  |            |



The Feature page has been updated to include a new popup at the bottom of the page called Inactive Feature Products. When the Inactive Indicator is set to Yes on the Feature, the Feature will be moved to this popup.

| Administration<br>Tools | Produc     | Line Of<br>Business | Continued Contin | ERTEX<br>INCORPORATED<br>i or funneial systems solutions" |          |                       | ⊙         = WIN Changes           ⊙         = Mult WIN Chang           ⊙         = Current WIN Alt           ⊙         = Different WIN Alt           ⊘         = Current WIN Alt           ⊘         = Current WIN Alt           ∅         = Current WIN Alt           ∅         = Mult WIN Delete           ∅         = Different WIN D           ⊘         = Different WIN D | es<br>Jed<br>Sded<br>Jeled<br>eleted<br>eleted & Has Changes<br>eleted |
|-------------------------|------------|---------------------|--|---|----------|-----------------------|--|--|
|                         | Annuity    | Feature Pr          | roducts '10277 - test 12/31/2012' (* - required field)   |   |          |                       |  |  |
| View Build History      | Cancel     |                     |  | Save & Return   |          |                       |  |  |
| Output PPIA             | 9 Field    | Definitions         |  |   |          |                       |  |  |
| Feature<br>Products     | List o     | of Feature Pr       | oducts   |   |          |                       |  | [Add]  |
|                         |            |                     | Features (9)   |   | Sequence | Modified On           | <u>Count</u>   |  |
|                         | [Del       | [Clone]             | AA1 - Custom Asset Allocation Models   |   | 19       | 2/22/2012 10:50:35 AM | 5  | [View]   |
|                         | [Del       | [] [Clone]          | <u>AR - AR</u>   |   | 22       | 2/22/2012 10:50:35 AM | 2  | [View]   |
|                         | [Del       | [] [Clone]          | CDSC - Surrender Charge Schedule   |   | 2        | 2/22/2012 10:50:35 AM | 3  | [View]   |
|                         | [Del       | [Clone]             | DBOReg - Death Benefit Options with Attachment   | <u>t Data</u>   | 3        | 2/22/2012 10:50:35 AM | 5  | [View]   |
|                         | [Del       | [Clone]             | IP - Initial Premium with AA, SDCA   |   | 1        | 2/22/2012 10:50:35 AM | 2  | [View]   |
|                         | [Del       | [] [Clone]          | IP - Initial Premium with AA, SDCA BUG TEST  |   | 1        | 2/22/2012 10:50:35 AM | 1  | [View]   |
|                         | [Del       | [Clone]             | SDCA - Special Dollar Cost Averaging   |   | 17       | 2/22/2012 10:50:35 AM | 3  | [View]   |
|                         | [Del       | [Clone]             | <u>SP - SubPay</u>   |   | 100      | 2/22/2012 10:50:35 AM | 3  | [View]   |
|                         | [Del       | [Clone]             | WITH - One Time Withdrawal   |   | 30       | 2/22/2012 10:50:35 AM | 5  | [View]   |
|                         |            |                     |  |   |          |                       |  | [Add]  |
|                         | Archived F | eature Products     | s<br>ived Feature Products   |   | _        |                       |  |  |
|                         |            | Edit List of A      | urchived Feature Products - There are (1) archived Feature   | Products  |          |                       |  |  |
|                         | Field      | Definitions         | indicate (1) ardined reactive  | Save & Return   |          |                       |  |  |

The Features in this new popup will work the same way they worked on the main Feature page. They can still be edited, deleted, cloned, and added to any Product. The Features will still show up in output if attached to a Product. This popup allows the user to de-clutter the main Feature page and manage the older Features without interfering with the New Business Features.



The Annuity Output PPfA page has been updated to include an Inactive checkbox. When checked, all Policy Products that have the Inactive Indicator set to Yes will be included in the Product(s) list for selection. If Inactive is unchecked, only the Products with the Inactive Indicator set to No will be included in the Product(s) list. If neither Production nor Inactive is selected, no Products will be displayed.

| Administration   | Product Suite               | "Euclid<br>Annuity Output PPfA  | VERTEX<br>INCORPORATED<br>ucc in financial systems solutions" |                     | WIR Changes     Walk WIN Changes     weight WIN Adad     correct WIN Added     correct WIN Added     correct WIN Added     correct WIN Added     weight Ad |
|--|-----------------------------|---|---|---------------------|---|
| View Build History<br>Output PPfA                            | Carrier: VERTEX Incorporate | ed Life<br>Please select parameters:  | Select to include WINS  | Production Archived | ( )   |
| Output DPIA<br>Select New Carrier                            | S                           | Select a Writing Company: PLEASE SELECT<br>Select XML version: PLEASE SELECT<br>Select Intended Receiver: PLEASE SELECT | WRITING COMPANY   |                     |   |
| Features<br>Feature Transactions<br>Payout Options           |                             | Product(s):   |   |                     |   |
| FreeLook Provisions<br>Fund Managers<br>Ownership            |                             |   |   |                     |   |
| Investment Options<br>Distributors<br>Distribution Agreement |                             |   |   |                     |   |
| Table Values<br>Commission Rates & Schedules                 |                             |   |   |                     |   |



## 3) Field level display based on Carrier

VTXml now has the ability to hide specific fields by Carrier. Requests to hide fields by Carrier should be sent to <u>vtxmlsupport@vertexincorporated.com</u>.

This functionality was added to support Carriers who need proprietary fields included in their output for use internally to feed their Admin systems or other surrounds/systems. If Carriers have any questions or want more detail on setting up a project to add Carrier specific fields to VTXml please send an email to vtxmlsupport.



### 4) Floating PPfA/PPfL XML button on the Output PPfA/PPfL page

The PPfA/PPfL XML button used to submit build requests will now float up and down on the page. Regardless of where the user is on the page, this button will be displayed so that it will no longer be necessary to scroll all the way to the bottom in order to submit the request. Once the request has been submitted, a message displays confirming the build and this message will also float up and down on the Output page.

|   | Carrier: VERTEX Incorporated Life   |
|---|---|
| View Build History Output PPfA  | Please select parameters: 🛛 Select to include WINS 🗳 Production 🗖 Archived  |
| Output DPfA<br>Select New Carrier<br>Features   | Select a Writing Company:       VERTEX, Inc         Select XML version:       2.20.00 - ACORD Version 2.20.00         Select Intended Receiver:       Generic ACORD All Distributors  |
| Feature Transactions<br>Payout Options<br>FreeLook Provisions<br>Fund Managers<br>Ownership<br>Investment Options<br>Distributors | PP/A XML       Product(s):         Select All + Select None         Ø VERTEX Equity Indexed Annuity - VTXINDEX         Ø VERTEX Fixed Deferred Annuity - VTXVA2.20         Ø VERTEX Fixed Immediate Annuity - VTXSPIA         Ø VERTEX Variable Deferred Annuity - VTXVA1 |
| Distribution Agreement<br>Table Definitions<br>Table Values<br>Commission Rates & Schedules                                       |   |
|   | 😔 Internet  |

|                              | Carrier: VERTEX Incorporated Life                                     |
|------------------------------|---|
| 40% 50% 80% many many        |   |
| View Build History           | Please select parameters: Select to include WINS Production Archived  |
| Output PPIA                  | Select a Writing Company: VERTEX, Inc                                 |
| Output DPfA                  | Select XML version: 2.20.00 - ACORD Version 2.20.00                   |
|                              | Your build has been submitted.  |
| Select New Carrier           | You can view the status and result in the build status area above the |
| Features                     | havigation buttons on the left side of the screen.                    |
| Feature Transactions         | Select All + Select None  |
| Payout Options               | VERTEX Equity Indexed Annuity - VTXINDEX                              |
| FreeLook Provisions          | VERTEX Fixed Deferred Annuity - VTXVA2.20                             |
| Fund Managers                | VERTEX Fixed Immediate Annuity - VTXSPIA                              |
| Ownership                    |   |
| Investment Options           |   |
| Distributors                 |   |
| Distribution Agreement       |   |
| Table Definitions            |   |
| Table Values                 |   |
| Commission Rates & Schedules |   |
| Done                         | 😜 Internet  |



# 5) Life Error messages updated

Several error messages have been added for PPfL processing. They will display with other warnings and errors on the Life Output Detail screen.