

# **VTXml Distribution Agreement Enhancement**

### 1) Distribution Agreement Bulk Associate

VTXml now allows the user to bulk associate a single Product to multiple Distribution Agreements. The following, details the work flow.

Step 1: Go to the Associations screen within a Product. A new popup has been added. The 'Clone Agreement Products from another Product' allows the user to select a 'like' Product to clone an Allowable Product from.

VTXML	Product Suite	© = WIIK Changes © = Mult WIN Changes © = Current WIN Added ○ = Different WIN Added	
Administration Tools Product	WIN Line Of Legoff		
New Build History Output PPIA	Annuity Product Associations '12832 - TEST - DA Bulk Associ Policy Product: VERTEX Variable Deferred Annuity L Share (123456722)	ate 12/31/2013* (* - required field)	
Output DPIA	Cancel	Save & Return <<< Previous	
Oroduct Profile	9 Field Definitions		
O FreeLook	Writing Company(ies): At Least ONE is Required	Show Selected Select All + Select None - (1)	
O Authorizations			
O Breakpoint		VERTEX, Inc	
O <u>Features</u> O <u>Payout Options</u>		VERTEX Life Insurance Company of America	
O <u>Ownerships</u>			
O Investments			
O Fees	Distributors	Show Selected Select All + Select None - (12)	
O Jurisdictions			
Commission Info		✓ bug 1025 (bug_1025)	
Associations		✓ bug 11120 (bug_1120)	
		Bug 1258 (EBIX)	
		✓ Bug 1258 EL (BUG1)	
	Clone Agreement Products from another Product	DA Test (220Test)	
	Clone from another Product		[Add]
			IAddi
	Allowable Products		
	Distribution Agreement	Comm Schedule	Modified On
	<ul> <li>Field Definitions</li> </ul>		
	Cancel	Save & Return <<< Previous	



Step 2: There is a dropdown which contains all of the Products a Carrier has built in VTXml. This selection should be used to model the new Allowable Products in the Distribution Agreements to a 'like' Product. Similar to creating a new Product by cloning an existing Product, choose the existing Product closest in definition to the new Product. The cloned from Product will typically have similar Commission Schedules and Commission Options in order to limit the amount of updating.

Administration Profes	Product Suite	VERTEX INCORPORATED Ence in funnicial systems solutions"	VIN Changes     VIN Changes     Vin UN Changes     Ourset WIN Added     Ourset WIN Added     Ourset WIN Added     Ourset WIN Deketed     Win Whethed     Ourset WIN Deketed     Ourset WIN Deketed
View Build History Output PPIA Output DPIA Product Profile FreeLook Breakpoint Eatures Payout Options Ownerships Investments Eees Jurisdictions Commission Info Associations	Annuity Clone Agreement Products '12832 - TEST - DA Bulk Associa Policy Product VERTEX Variable Deferred Annuity L Share (123456722) Clone Agreement Products Cancel Field Definitions Clone from Product Field Definitions Cancel	te 12/31/2013' (*- required field) Save & Return VERTEX Equity Indexed Annuity VERTEX Fixed Deferred Annuity VERTEX Variable Deferred Annuity VERTEX Variable Deferred Annuity VERTEX Variable Deferred Annuity	

Step 3: Select the desired Product to be modeled after and click 'Save'. VTXml will clone that Product's attributes within the PolicyProductInfo for each DistributionAgreement. This action will also populate the new Allowable Products grid on the Associations page with all fully associated Distribution Agreements.

Important notes:

- If the existing Product cloned from included the Product in a Distribution Agreement but did not have a Distributor Association, then the Allowable Product will not be included.
- The product must be completely 'hooked up' to both the Distributor and DistributionAgreement in order to be included in the Allowable Product popup.
- Notice in the screenshot below there are five Distributors specified yet only two Allowable Products were added. This is due to the Distributors not having the cloned from Product specified as an Allowable Product in their Distribution Agreement.

Step 4: Certain maintenance steps can be completed directly on this screen vs. the need to jump to the Distribution Agreement. 'Del' will delete the Distribution Agreement/Allowable Products association.

Step 5: Additional maintenance can be performed by clicking on the Distribution Agreement link form this screen. The link will bring you directly into the Allowable Product for that Distribution Agreement where the Commission Schedules and/or any other detail within the Allowable Product screen maybe updated.



Step 6: Clicking Save or Cancel after performing maintenance within the Distribution Agreement will bring you back to the Association screen. Then click on the next Distribution Agreement for any additional maintenance desired.

View Build History	Annuity Product Associations '12832 - TEST - DA Bulk Associate 12/31/2013' (* - required field) Policy Product: VERTEX Variable Deferred Annuity L Share (123456722)							
Output PPIA Output OPIA Product Profile FreeLook Authorizations Breakpoint Features Payout Options Ownerships Investments Fees Jurisdictions Commission Info Associations	Cancel       Save & Return       << Previous							
	Distributors	Show Selected Select All + Select None.       (12)         Image: Select None.       (12)     <						
	Clone Agreement Products from another Product							
	Clone from another Product Allowable Products		[bbA]					
	Distribution Agreement (5)	Comm Schedule	Modified On					
	[Del] 🕲 bug 1025	Generic Selling Agreement	10/30/2012 3:28:43 PM					
	[Del] 🥥 Bug 1258	Test Schedule	10/30/2012 3:28:43 PM					
	[Del] 🕲 EL BUG1258	Generic Selling Agreement	10/30/2012 3:28:43 PM					
	[Del] Ogeneric Selling Agreement 1	VERTEX Selling Agreement	10/30/2012 3:28:42 PM					
	[Del] 🤒 Morgan Stanley	(*No Comm Schedule selected*)	10/30/2012 3:28:43 PM					

Step 7: For those Distribution Agreements that do not contain the cloned product, the user will need to go into the each Distribution Agreement screen and add Allowable Products.

Additional Detail: If you go into an existing product (not a new or cloned product) and choose to 'Clone Agreement Products from another Product', only new Allowable Products will be added to the Allowable Products popup.

#### **BEST PRACTICES REMINDERS:**

When adding a new product to VTXml, clean up the WIN immediately. The process should be:

- 1) Clone (or ADD) an existing 'like' product
- 2) Change the names (full, short and carrier facing), ProductCode and CUSIP
- 3) Cleanup WIN
- 4) Open a new WIN to continue your updates

This should also apply to new Distributors, new Distribution Agreements and anything else in the Left Nav. Best practices should be followed before taking advantage of the new Distribution Agreement Bulk Associate functionality.



## 2) Change WIN name from Green to Yellow

The Name of the WIN you are in is now yellow instead of green for ease of reading on screen.

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ild History	Carrier: ver	TEX Incorporated Life '12831 - TEST - D.	A Bulk Associate 12,	/31/2013'	Production	■ Inactive		
PPIA		Carrier Facing Description (5)	Product Code	Share Class	Product Type	Modified On	Count	
PIA	[Del] [Clone]	VERTEX Equity Indexed Annuity	VTXINDEX	No Share Class	Indexed Annuity	8/25/2012 4:04:28 PM	5	[View]
	[Del] [Clone]	VERTEX Fixed Deferred Annuity	VTXVA2.20	C Share	Variable Annuity	3/2/2012 9:09:21 PM	4	[View
Carrier	[Del] [Clone]	VERTEX Fixed Immediate Annuity	VTXSPIA	No Share Class	Fixed Annuity	3/2/2012 9:09:21 PM	5	[View
Insactions	[Del] [Clone]	VERTEX Variable Deferred Annuity	VTXVA1	A Share	Variable Annuity	10/29/2012 11:15:15 AM	9	<u>[View</u>
ions	[Del] [Clone]	VERTEX Variable Deferred Annuity NY	VTXVANY	C Share	Variable Annuity	3/2/2012 9:09:21 PM	2	[View]
k Provisions inagers inagers inp int Options ion Agreement finitions lues on Rates & Schedutes								



### 3) Adding new Action Types to the lookup table to support AMP

Five new type codes have been add to the Action Type lookup table to support AMP. This table is found on Feature Transaction – Feature Product Info – Action Types Allowed. This collection allows a user to define the type(s) of changes that are available to specific Features or Feature Options.

View Build History Output PPIA Output DPIA <u>Feature</u> <u>Transaction</u> <u>Products</u>	Cancel  Field Definitions  Available Features for This Transaction	/ Product Feature Info Detail: Feature Code - WITH (One Time Withdrawal) Save & Return WITH - (One Time Withdrawal)			
	Available Peatures for This Transaction Available Feature Options for This Transaction Sale Effective Date Sale Expiration Date Transmissible Indicator Action Types Allowed	(yyyy-mm-dd)			
	Collection of Ac	tion Types Allowed. ture TransactionProduct/FeatureProductInfo/Action TypeAllowedCC			
	Field Definitions <u>Cancel</u>	Save & Return			



### 4) Output Summary screen column displays if errors or not

The Output Summary screen has a new column which will indicate if the output has passed schema and business rule logic. This allows an at a glance view of potential modeling issues.

If there are schema or business rule error issues then a red thumbs down will show. If there are warnings only (yellow triangles – passes schema and no red exclamation errors) then a yellow thumbs up will show. If the output has passed all validations then a green thumbs up will show.

	Refresh ere are o			<b>er page</b> Ids processing.				
12	🔵 Турс	e Versior	n Rcvr	<u>Writing</u> Company	Item(s) Selected	<u>WIN(s)</u>	User	<u>Created</u>
1	💿 PPfA	2.22.01	EBIX	VERTEX, Inc	* VERTEX Variable Deferred Annuity - VTXVA1	* TEST - DA Bulk Associate	Gary Parent	10/29/2012 1:38:49 PM
1	🙆 PPfA	2,16.01	EBIX	VERTEX, Inc	* VERTEX Variable Deferred Annuity - VTXVA1	* TEST - DA Bulk Associate	Gary Parent	10/29/2012 1:38:49 PM
1	🥝 PPfA	2.16.01	EBIX	VERTEX, Inc	* VERTEX Variable Deferred Annuity - VTXVA1		Gary Parent	10/29/2012 1:29:25 PM
1	💿 PPfA	2.20.00	Aplifi	VERTEX, Inc	* VERTEX Variable Deferred Annuity - VTXVA1		Gary	10/29/2012 1:20:50 PM
1	🍪 PPfA	2.16.01	EBIX	VERTEX Life Insurance Company of America	* VERTEX Fixed Immediate Annuity - VTXSPIA	* Best Practices		10/25/2012 9:49:5: AM
1	🥝 PPfA	2.16.01	0.00025	VERTEX, Inc	* VERTEX Equity Indexed Annuity - VTXINDEX	* Best Practices		10/25/2012 8:42:39



### 5) Restriction Information added to Ownership

Restriction Information has been added to the bottom of the Ownership page. This Object was added to Ownership in 2.24 and will allow a Plan Package to include any restriction information (for example, Non – Assignable).

List of Funding Sourc	e Methods Allowed		
	Description (1)	Modified On	
[Del] [Clone]	Rollover	4/1/2009 5:39:23 PM	
			Ĩ
Restriction Info			
List of Restrictions			
	Restrict Code (1)	Modified On	
[Del] [Clone]	Non-Assignable	10/29/2012 2:52:26 PM	
			1
Applicable Plan Types			
Lists the Applicable P	lan Types		
Name (1)		Modified On	

ANW (2.16) and AN3/AN4 (2.22) will include this detail as an extension. AFFIRM output will not include this Object at all. 2.24 generic ACORD and up will include as a normal Object. RestrictionCode is the only property which will be included in 2.16/2.22 output for Ebix.

View Build History	Annuity Restriction Info '12831 - TEST - DA Bulk Associate 12/31/2013, (Gary Parent)' (* - required field) Product Ownership Detail: 401k / Restriction Info				
Output PPfA	Cancel	Save & Return			
Output DPIA	Field Definitions				
Ownerships	CRESTRICTION Code	Non-Assignable (34)			
	Restriction Reason				
	Restriction Details				
	Field Definitions				
	Cancel	Save & Return			