

September 9, 2013 VTXml Release

1) Additional filter added to the output page

The new filter will only list policy product(s) associated to a distributor with the same Intended Receiver and Version as the output criteria.

For example, if the output criteria is Writing Company 'XYZ', XML Version '2.22' and Intended Receiver 'Ebix', then the policy products listed would be associated to distributors with XML Version '2.22' and Intended Receiver 'Ebix' – for example 'Edward Jones'.

This new filter may reduce the number of policy products in the list, especially for Aplifi or Ebix 2.22 outputs. The Writing Company, XML Version and Intended Receiver still need to be specified.

Below are some tips when policy product(s) do not appear in the output list:

- 1. A policy product must be associated to at least 1 distributor. From the policy product wizard, look for policy products that have a 'Count' equal to zero '0'.
- 2. A policy product is not on the distributor's distribution agreement. From the policy product 'View', look for Distribution Agreement(s) with the comment '*Policy Product not found in Distribution Agreement*'. see (1) below.
- 3. A distributor must be associated to at least one Intended Receiver and version. From the Distributor page, look for any distributors with the comment in the Intended Receiver and Version column `*No Intended Receiver / Product Versions*'.
- 4. A distribution agreement is associated to the policy product but the distributor is <u>not</u> associated to the product. From the Distributor page, click the 'View' button to see a list of associated policy products and corresponding distribution agreement. see (2) below.
- A distributor must be associated to the Writing Company. From the Distributor page 'Carrier Appointments' popup, look for the 'Writing Company' (that is associated to the product). see (3) below.
- (1) Policy Product View *Policy Product not found in Distribution Agreement*

Ca	ncel								
	Field Definitions								
	Policy Product								
	Policy Product (1)	Policy Product (1)							
	VERTEX Variable Annuity A Share NY - VTXVANY								
	Policy Product Distributor Info Table	e							
	Distributor Name (6)	Distribution Agreement							
	ABC Company	ABC Company							
	DA Test	Generic Selling Agreement							
	DEF Company	ABC Company	ABC Company						
	Ebix Test Distributor	Generic Selling Agreement							
	LPL	*Policy Product not found in Distribution Agreement*	"Policy Product not found in Distribution Agreement"						
	VERTEX Brokers of America Generic Selling Agreement								
-	and the second se								



(2) The distribution agreement is associated to the product but the Distributor is not.

l	Distributor *VIEW*: [View]						
<u>Ca</u> ම	Cancel The asso Field Definitions the of th		ion agreement is o the product but rr isn't.				
	Distributor (1)		\wedge				
	XYZ Planners	/					
	Distributor Policy Products Info Table						
	Association (7)		Distribution Ag	greement Allowable Products			
	Association not found on Policy Produ	ict	XYZ Planners VTX	VANY - VERTEX Variable Annuity A Share NY			
	123456733 - VERTEX Variable Annuity ®	B Share ™ ©	XYZ Planners - 123456733 - VERTEX Variable Annuity B Share ™ © ®				
	VTXINDEX - VERTEX Equity Indexed A	nnuity	XYZ Planners - VTX	INDEX - VERTEX Equity Indexed Annuity			
	VTXSPIA - VERTEX Fixed Immediate A	nnuity	XYZ Planners - VTXSPIA - VERTEX Fixed Immediate Annuity				
	VTXVA1 - VERTEX Variable Annuity A S	Share	XYZ Planners - VTXVA1 - VERTEX Variable Annuity A Share				
	VTXVA2.20 - VERTEX Fixed Deferred A	nnuity C Share	XYZ Planners - VTX	VA2.20 - VERTEX Fixed Deferred Annuity C Share			
	VTXVAOSHARE - VERTEX Variable Ann	uity O Share	XYZ Planners - VTX	VAOSHARE - VERTEX Variable Annuity O Share			
۲	Field Definitions						
Ca	ncel						

(3) The Distributor must be associated to the Writing Company.

Policy Products	Show Select	Show Selected Select All + Select None - (7)					
Carrier Appoint	ne Distributor 'Carrier oppointment' popup lows the associated riting Companies.		IDEX - VERTE A2.20 - VERTE PIA - VERTEX A1 - VERTEX ANY - VEDTEX	X Equity Indexed Annuit EX Fixed Deferred Annuit Fixed Immediate Annuit Variable Annuity A Share	y cy C Share y co NY		
	Carrier Facing Desc	ription (2)	<u>Carrier</u> Code	Company Producer ID	Modified On		
[Del] [Clone]	54321 - VERTEX		54321		12/8/2009 8:31:25 PM		
[Del] [Clone] VTX1 - VERTEX Life Insurance of America		surance Company	12345		12/8/2009 8:31:25 PM		
-					[bbA]		



2) High Level Object cloning (for WIN users) performance enhancement

Cloning High level objects like Policy Product, Feature Product, Investment Product, Ownership, Distributor or Distribution Agreement is now faster and easier. The work flow is not changing from what should be done today via Best Practices. The changes are mostly behind the scenes efficiencies.

When you clone a high level object in a WIN:

- 1. The newly cloned object is immediately created and saved to the database so the object appears in the appropriate wizard (i.e. cloned features in the Feature wizard, cloned policy products in the Product Profiles wizard).
- 2. You will now see a purple WIN on only those fields you edit on the object. You will no longer see a green 'WIN' on every field of the clone object.
- 3. You should clone the object, clean up the WIN, then create a new WIN to 'bulk associate' the clone object to policy products. This is the same best practice which should have been followed prior to this enhancement.
- 4. Cloning child objects within a high level object are not changed. i.e. You will see a green 'WIN' on every field of the cloned child object.

Cloning today adds a green WIN to every field. Field values that are changed are not easily recognized.

Product Profile						
Product Legal Name	VERTEX Equity Indexed Annuity - Clone					
Product Short/Common Name	VERTEX Equity Indexed - Clone					
Product Description	VERTEX Equity Indexed Annuity1 clone example					
Carrier Facing Description	VERTEX Equity Indexed Annuity Clone					
Complex Annuity Strategy	17					
Inactive Indicator	No					
Attachment						
Carrier Facing Description	Modified On	[bbb]				
Marketing Name		Level				
Product CUSIP	8765clone					
Product Code	VTXINDEX					

The new cloning adds a purple WIN to only the fields that are changed making them easily recognized.

Product Profile						
O Product Legal Name	VERTEX Equity Indexed Annuity -Clone					
O Product Short/Common Name	VERTEX Equity Indexed - Clone					
Product Description	VERTEX Equity Indexed Annuity1 clone example					
Carrier Facing Description	VERTEX Equity Indexed Annuity Clone					
Complex Annuity Strategy	17					
Inactive Indicator	No	× •				
Attachment						
Carrier Facing Description	Modified On					
		[Add]				
Marketing Name						
O Product CUSIP	876Sclone *					
Product Code	VTXINDEX					



3) Output Build History grid update

The Output Build History page will now remember settings while you are logged into VTXml. The settings will be refreshed to the default settings the next time you login.

This change will allow you to select an output to save then return you to the same Output Build History page to continue where you left off.

The settings that will be saved are:

- 1. (Number of) rows per page You can type in any number of rows to be displayed on the Output Build History page. Remember that the number of outputs may change from day to day based upon new outputs generated or older outputs dropping off the list so that the 'rows per page' may fluctuate. Non production PPfAs are deleted from the Output Build History page after 14 days. The default setting is '10'.
- 2. Page number (last visited) VTXml remembers the last page number that you were on so that you can continue where you left off when you return to the Output Build History page. For example, you select an output on page 3 (of 10 pages) to review the error/warnings messages for that output. You will be returned to page 3 when you return to the Output Build History page. The default setting is page '1'.
- 3. Column sorts You can sort the rows by any one (1) column to group the outputs by: Type (DPfA or PPfA), Version, Rcvr (Intended Receiver), Writing Company, Item(s) Selected (i.e. Distributor Name if DPfA, Product Name if PPfA), WIN, User, Created (Date). The default setting is 'Created' date.

Out	Refresh	10 10 10	story rows p	P Annuit er page puilds processing.	y ■ Life •The Output B •The number •The last pag The sort.	uild History page will now reme of rows per page, e visited, and	mber.	
Delawah		ype Ve	rsion Rc	r <u>Writing</u> Company	Item(s) Selected	WIN(s)	User Created	8 -
Relaunch	🐮 🙆 PS	MA 2.20	0.00 Aplifi	VERTEX, Inc	* VERTEX Fixed Deferred Annuity C Share • VTXVA2.20	* Add CUSIP to IP	Elaine 8/23/2013 9:46:35 Lechowicz AM	0
Delete	🕐 🔕 PS	MA 2.2	2.01 EBIX	VERTEX, Inc	* VERTEX Fixed Deferred Annuity C Share - VTXVA2.20	* Add CUSIP to IP	Elaine 8/23/2013 9:46:35 Lechowicz AM	0
	🕅 🚳 PS	MA 2.10	6.01 EBIX	VERTEX, Inc	* VERTEX Fixed Deferred Annuity C Share • VTXVA2.20	* Add CUSIP to IP	Elaine 8/23/2013 9:46:36 Lechowicz AM	0
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	🕅 🙆 PS	MA 2.20	6.00 EBIX	VERTEX, Inc	 VERTEX Fixed Deferred Annuity C Share VTXVA2.20 	* Add CUSIP to IP	Elaine 8/23/2013 9:47:31 Lechowicz AM	0
	🔁 🚳 PS	PÉA 2.23	7.00 EBIX	VERTEX, Inc	* VERTEX Fixed Deferred Annuity C Share • VTXVA2.20	* Add CUSIP to IP	Elaine 8/23/2013 9:47:42 Lechowicz AM	0
	🕅 🚳 PS	A 2.28	8.00 EBIX	VERTEX, Inc	 VERTEX Fixed Deferred Annuity C Share VTXVA2.20 	* Add CUSIP to IP	Elaine 8/23/2013 9:47:49 Lechowicz AM	0
	🕅 🔕 DI	PFA 2.20	0.00 Aplifi	VERTEX Incorporated Life	* EBIX		Elaine 8/23/2013 10:02:51 Lechowicz AM	0
	123							



4) New section on the Carrier Writing 'View' named 'Associated Distributors'

We added a new section to the Writing Company 'View' page named 'Associated Distributors'. This section lists all of the distributors associated to the Writing Company and gives a count of the associated distributors. It will be a quick way to verify which distributors are associated to the Writing Company.

The Associated Distributor section has two columns that can be sorted. They are:

- 1. Distributor this is the Distributor Full Name.
- 2. Carrier Appointment CFD this is the Carrier Facing Description for the carrier appointment on the Distributor page.

This new section is for information only, you still need to visit the Distributor's page to associate a distributor to or to remove an existing distributor from a writing company.

From the Carrier / Writing Company page, click 'View'.

Carrier Company Name			VERTE	K Incorporat	ed Life		
Carrier Company Short Name MIN Client List of Writing Companies	Click t see the Distrib	he "View" button to e new Associated utor section	VTX Yes				~
Writing Company Name	: (2)	Description		Org Code	Carrier Code	DTCC Member Code	Modified On
VERTEX Insurance Comp	any	VERTEX, Inc	4	VERTEX	54321	9993	1/31/2011 3:31:41
VERTEX Life Insurance C	ompany of	VERTEX Life Insurance Comp	any of	VERTEXNY	12345	9994	8/13/2013 9:10:22

The Associated Distributors section has a count of the distributors. You can sort by either column.

Annuity Writing Company *VIEW* (* - required field) <u>Writing Company Detail: VERTEX Incorporated Life</u> / Writing Company *VIEW*: [View]										
Car	Cancel									
0	Field Definitions									
	Writing Company									
	Description (1)									
	Description (1)									
	VERTEX, Inc									
	Policy Products									
	Product Name (6)				Product Code					
	VERTEX Equity Indexed Annuity				VTXINDEX					
	VERTEX Fixed Deferred Annuity C Share				VTXVA2.20					
	VERTEX Fixed Immediate Annuity				VTXSPIA					
	VERTEX Variable Annuity A Share			VTXVA1						
	VERTEX Variable Annuity B Share ™ © ®			123456733						
	VERTEX Variable Annuity O Share			VTXVAOSHARE						
1	Associated Distributors									
	<u>Distributor (13)</u>			Carrier Appointment CFD						
	ABC Company		~	VERTEX CFD						
	CPS Advisory Group			54321 - VERTEX						
	DA Test			Test 123						
	DEF Company	You can sort by		VERTEX CFD						
	Ebix Test Distributor	either column.		VERTEX CFD						
	Executive Underwriters dba Agency Services			54321 - VERTEX						
	LPL			LPL						
	Morgan Stanley	54321 - VERTEX Insurance Company								
	Reliable Financial Group LLC	54321 - VERTEX								
	Rich Securities of New England		54321 - VERTEX							
	VERTEX Brokers of America		54321 - VERTEX							
	Very Berry Associates	54321 - VERIEA								
	ATZ Plainers			00g_1025						
9	Field Definitions									